

Message Text

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PAGE 01 BONN 13902 251526Z

ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W

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R 251517Z AUG 77

FM AMEMBASSY BONN

TO USDOC WASHDC

INFO SECSTATE WASHDC 0913

USMISSION USBERLIN

AMCONSUL FRANKFURT

AMCONSUL MUNICH

UNCLAS BONN 13902

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJECT: ADS REQUEST - IEM SCREENING SYSTEMS, INC.

NORTH HOLLYWOOD, CALIF.

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

FRANZ BERGMANN

KURFUERSTENDAM 170

D-1000 BERLIN 15, GERMANY

CONTACT: HERR SONNENFELD, MANAGER

PHONE: (030) 881-40-06

COMMENT: FIRM IS A MEDIUM-SIZED BERLIN DISTRIBUTOR OF
HOSPITAL EQUIPMENT IN BERLIN MARKET. FOR PRODUCT LINES
OFFERED THERE IS PROMISING MARKET IN BERLIN. INTERESTED
FIRM WAS ESTABLISHED IN 1968, EMPLOYS 11. WELL
ESTABLISHED COMPANY HAS ACHIEVED SUBSTANTIAL EXPANSION
OF ITS MARKET SHARE IN RELATIVELY BRIEF TIME. IT HAS
FINE RECORD OF SUCCESS IN LAUNCHING NEW PRODUCTS IN
BERLIN. FIRM WOULD LIKE ADDITIONAL INFORMATION.
ELECTRICAL SPECIFICATIONS MUST BE 220 VOLTS AND
50 HERTZ. BANK REF: BANK FUER HANDEL UND INDUSTRIE,
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PAGE 02 BONN 13902 251526Z

UHLANDSTRASSE 9-11, D-1000 BERLIN 12, GERMANY,
TEL: (030) 31-961.

WILHELM VOGEL

MARBURGER STR. 81

6300 GIESSEN

CONTACT HERR KNAUBER

PHONE:0641 34052

COMMENT: THE FIRM IS A LARGE IMPORTER/DISTRIBUTOR OF MEDICAL LABORATORY EQUIPMENT. IT HAS A VERY GOOD REPUTATION AND SOUND FINANCIAL STANDING.

W. PABISCH KG

ATTERSEESTRASSE 16

D-8000 MUENCHEN 60

CONTACT: HERR HEINZ G. FRITZSCHE, MANAGER

PHONE: 089-888746/47

TELEX: 05-24334

COMMENT: GERMAN FIRM WOULD LIKE TO HAVE DETAILED INFORMATION. PABISCH KG, ESTABLISHED IN 1952, SPECIALIZES IN WHOLESALE, EXPORT AND IMPORT OF LABORATORY EQUIPMENT, SCIENTIFIC LABORATORY INSTRUMENTS AND OPTICAL SCIENTIFIC INSTRUMENTS. IT EMPLOYS 43 PLUS 14 SALESMEN. SALES ARE SAID TO BE SATISFACTORY, FINANCES ARE REPORTEDLY IN ORDER, OBLIGATIONS ARE MET PROMPTLY.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
MEEHAN

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Message Attributes

Automatic Decaptoning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
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Decapton Date: 01-Jan-1960 12:00:00 am
Decapton Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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Format: TEL
From: BONN
Handling Restrictions: n/a
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Litigation History:
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Original Handling Restrictions: n/a
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Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
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Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1491422
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - IEM SCREENING SYSTEMS, INC. NORTH HOLLYWOOD, CALIF. THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY B
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/43727053-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
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